



May 2005

Dear Valued Hasler/Postal Service Customer:

This is to update you since last year's letter regarding meter migration and to inform you of the latest meter models that have received approval from the Postal Service. The Postal Service announced a phased plan several years ago to proactively transition to postage metering technology that provides improved security and convenient access to Postal products and services. In part, this has meant moving to digital metering technologies. Digital technology in postage meters affords a number of security enhancing features including indicia that are uniquely identifiable.

Digital technology offers improved security of postage revenue and opportunities for additional functionality and services. Digital meters are able to integrate further with U.S. Postal Service products and services such as Confirmation Services and insurance. Digital meters printing uniquely identifiable Information Based Indicia (IBI) are the preferred technology of the future. IBI is a key enabler of the Postal Service Intelligent Mail initiative introducing new value adding services for mailing customers. Mailing systems that meet these new standards are considered the most robust and secure postage printing systems available.

This letter is to advise you that the following Hasler Mailing Systems are fully compliant with the United States Postal Service standards and regulations for IBI digital meters.

Meter Model

- 141/145
- 151/152/153
- 155/156/157
- 162/163
- 165/166
- 401/481
- 413/414

Mailing Machine Model

- WJ20
- WJ60, WJ90
- WJ65, WJ95, WJ110
- WJ135, WJ180, WJ215
- WJ185, WJ220, WJ250
- PostLink
- PowerPost

I hope this letter assists you in making an informed decision regarding the system you select to process your mail. We encourage you to visit the Postal Service web site at <http://www.usps.com/postagesolutions/flash.htm> for update information on the Plan for Secure Postage Meter Technology.

Sincerely,

A handwritten signature in black ink, appearing to read "D. Lord".

Daniel J. Lord
Acting Manager